

INFORMATIONAL INTERVIEW TOOLKIT



How To Find Anyone's
Business Email Address-
So You Don't Have To Pay
To Use LinkedIn Inmail!

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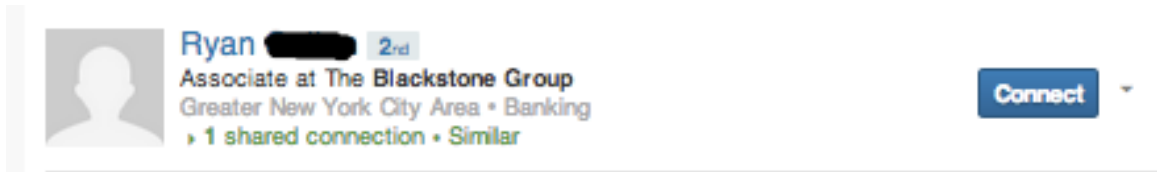
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How to Get Nearly Anyone's Business Email Address (And Save Yourself A Lot Of Money)

Get Nearly Anyone's Business Contact Information For Free

Once you have a person's first and last names there is an easy strategy you can use to find that person's business email address.

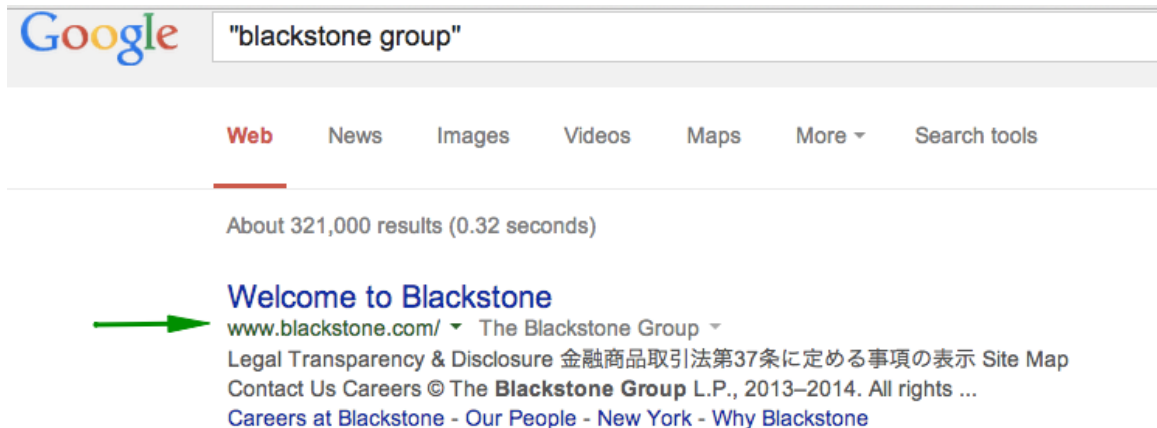
Let's find the email address for this person (last name hidden for privacy):



Step 1: Determine the Web address for the person's current employer.

To identify the primary Web address for a person's current employer, simply conduct a Google search on the name of his or her employer. (Be sure to put quotation marks around any company name that has two or more words.)

For our example search for The Blackstone Group, we can see the company's web address is www.blackstone.com. (See the green arrow in the next image.)



Step 2: Identify the company's standard format for its company email addresses.

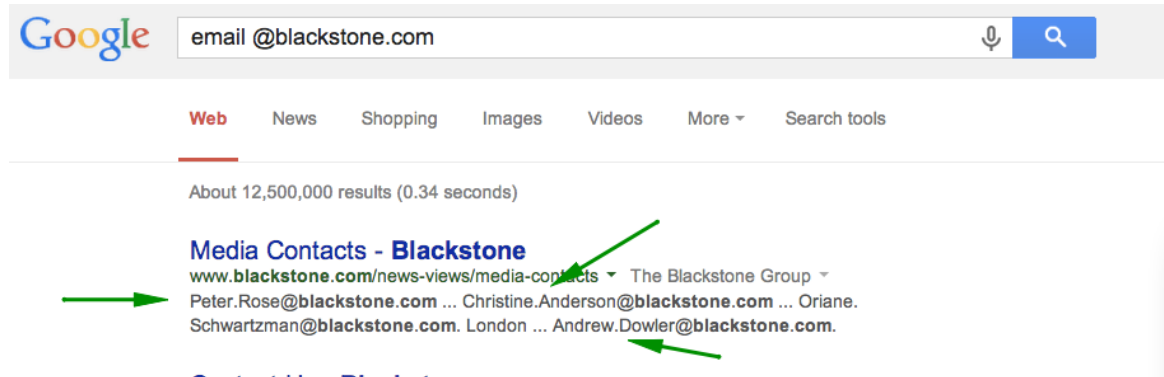
Most companies use a standard email address format, such as:

FirstNameLastName@companyname.com

FirstInitialLastName@companyname.com

LastNameFirstInitial@companyname.com

You can identify a company's standard email format by typing *email* and *@companywebaddress.com* into the Google search bar (see image below)



Simply look through the search results to find the company's email format (see green arrow in the above image.)

Step 3: Determine the likely email address

In our sample case, we can see that Blackstone Group uses the email format:

Firstname.lastname@blackstone.com

With the company's email format and the person's first and last name, you can now identify the likely email address.

Remember, if you can't find a person's email address using these Google search strategies, you may be able to buy it inexpensively by using www.jigsaw.com. Or you may be able to get the person's email address for free by calling the employer and simply asking for the information.

If all else fails, you can pay to use LinkedIn's Inmail system to contact a person without needing his or her contact information.

Personal Career Coaching to Find the Right Career and Job for You

Free Career Coaching Consultation Offer

Want expert help to identify the right career faster and easier than if you did it on your own?

I can help you:

- **Identify your best skills and abilities** that can be transferred to great career options... so you don't have to 'start over' or take a pay cut
- **Pinpoint great career options for you**... including careers that you never considered or knew existed
- Eliminate obstacles that keep you from identifying and landing the right new career for you
- Help you **create a powerful and persuasive resume that gets employers to call you**
- Show you the best and research proven job search strategies to **get more interviews faster**... even though you do not have all of the required skills, experience or education
- Learn little known interview strategies, so you **stand out and get more job offers for more money**
- Keep you focused, confident and moving forward steadily so you make your career transition faster

If you can imagine how this support and expertise could help you discover the right new career and job for you, I invite you to schedule a free 15-minute consultation.

There are three easy ways to **set up a free career coaching consultation**:

=> Call me at (646) 413-0020

=> Email me at Jeff@NewCareerBreakthrough.com

=> Go to www.CoachingConsultation.com to schedule a consultation for a day and time that work best for you.

Go ahead and schedule your free career coaching consultation at no risk whatsoever.

This could be exactly the support you need to have the career satisfaction and success you want.

To Your New Career Breakthrough,

Jeff Neil